United States Army
Aviation & Missile Command
Security Assistance Management Directorate

IDEF

May 2015

Jeffrey K. Young
Director, SAMD
• Premier all Volunteer Force

• Soldiers Exhibiting Character, Competence and Commitment

• A Globally Responsive and RegionallyEngaged Army

• Ready Forces in Response to Global Combatant Command Requirements
U.S. Army Materiel Command (AMC)

PREVENT ~ SHAPE ~ WIN

• AMC is the Army’s Premier Provider of Materiel Readiness
  - Technology, Acquisition Support, Materiel Development, Logistics Power Projection and Sustainment

• AMC is Uniquely Postured to Play an Integral Role in the Army's “Prevent, Shape, And Win” Strategy through Effective Security Assistance Programs and Foreign Military Sales (FMS)
U.S. Army Security Assistance Command

**PREVENT ~ SHAPE ~ WIN**

- Supports Combatant Command Engagement Strategies, Strengthens U.S. Global Partnerships and Builds Partner Capacity

- Develops and Manages Foreign Military Sales Cases

- Deploys Security Assistance Field Offices to assist Partner Nations in Life Cycle Management of Aviation and Missile Systems
AMCOM SAMD is responsible for life cycle management of all Aviation and Missile FMS cases, from development, execution, and closure.

1. Country Request / COCOM Endorsement
2. Approval of State Department / Congress
3. Case Developed / Offered
4. Country Agrees and Submits Initial Deposit
5. SAMD Executes (Along With Many Others)
6. Case Closure
AVN & MSL MATERIAL ENTERPRISE INSTITUTES THE SYNERGY FOR THE TOTAL PACKAGE APPROACH

- **FY12 FMS Sales (as of 30 Sep 12)**: $12.3B
  - 7% of all Army FMS sales for FY12
- **Total Cases Managed**: 904
- **Total Value of Cases Managed**: $62.6B
- **Undelivered Value**: $37.1B
- **Supported Countries**: 65

- **FY13 FMS Sales (as of 1 OCT 13)**: $6.8B
  - 62% of all Army FMS sales for FY13
- **Total Cases Managed**: 743
- **Total Value of Cases Managed**: $63.9B
- **Undelivered Value**: $33B
- **Supported Countries**: 62

- AMCOM SAMD manages approximately 24% of all open AMC cases and 71% of undelivered case value of all open AMC cases.
PEO Aviation Portfolio

Aviation Systems
- AGSE
- AME

Cargo Helicopter
- CH-47F
- CH-47 Modernization

Apache Attack Helicopter
- Development & Modernization
- Production & Fielding
- Sensors

Fixed Wing
- RC-12
- QRC
- C-12
- C-23
- C-20
- C-26
- C-37
- C-27
- EO-5
- UC-35
- MC-12
- UV-18

Attack/Scout Helicopter
- OH-58D Kiowa Warrior
- TH-67 / OH-58A/C

Utility Helicopter
- UH-60 V
- Common Engine
- UH-72A

Unmanned Aircraft
- Puma
- GBSAA
- UGCS
- OSRVT

Non-Standard
- Mi-17
- AH-1F
- AW-139
- Huey II
- IA 407
PEO Missiles & Space Portfolio

AVIATION
- Joint Attack Munition Systems (JAMS)
  - Hydra-70
  - Joint Air-to-Ground Missile (JAGM)
  - Small Guided Munitions
  - HELLFIRE
  - LAUNCHERS

FIRES
- Cruise Missile Defense Systems (CMDS)
  - IFPC Inc 2-1
  - NASAMS
- Counter - Rocket, Artillery, Mortar (C-RAM)
  - RAM Warn
  - Sentinel
  - STINGER
  - Avenger
- Integrated Air & Missile Defense (IAMD)
  - C-RAM Interceptor (LPWS)
  - IAMD Battle Command System (IBCS) Engagement Operations Center (EOC)
- Lower Tier Project Office (LTPO)
  - RAM Warn
  - A/B Plug and Fight Interface Kits
- Precision Fires Rocket and Missile Systems (PFRMS)
  - PATRIOT/ Ground Support Equipment
  - PATRIOT Advanced Capability (PAC-3)
  - A/B Plug and Fight Interface Kits
  - Integrated Fire Control Network (IFCN) Relay
  - Multiple Launch Rocket System (M270A1 MLRS)
  - Army Tactical Missile Systems (ATACMS)

MANEUVER

AIR DEFENSE & SPACE
- Close Combat Weapon Systems (CCWS)
  - PATRIOT Advanced Capability (PAC-3)
  - PATRIOT Advanced Capability (PAC-3)
  - A/B Plug and Fight Interface Kits
  - Integrated Fire Control Network (IFCN) Relay
  - Multiple Launch Rocket System (M270A1 MLRS)
  - Army Tactical Missile Systems (ATACMS)
- Medium Extended Air Defense System (MEADS)
  - JAVELIN
  - Tube-Launched, Wire-Guided (TOW)
  - Improved Target Acquisition System (ITAS)
- Joint Tactical Ground Station (JTAGS)
- New Mission THAAD & AN/TPY-2 Army Service Cells C2
  - Lethal Miniature Aerial Missile System (LMAMS)
  - Multiple Launch Rocket System (M270A1 MLRS)
  - Army Tactical Missile Systems (ATACMS)
- Space Initiatives Directorate
  - SMDC
  - Nanosatellite Project (SNAP-3)
  - Kestrel Eye (KE)
  - Microsatellite
  - Soldier-Warfighter Operationally Responsive Deployer for Space (SWORDS)
In accordance with State Department and COCOM priorities through FMS, AMCOM SAMD provides equipment, spare parts, training, publications, technical documentation, maintenance support, and other services for the Total Package Approach / Life Cycle Management.
U.S. Army approved security assistance programs, including FMS of defense articles and services to eligible foreign governments.

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<thead>
<tr>
<th></th>
<th>FY14</th>
<th>FY15</th>
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<tbody>
<tr>
<td><strong>Total Sales:</strong></td>
<td>$14.3B</td>
<td>$3.36B</td>
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<tr>
<td>National funds</td>
<td>$13.9B</td>
<td>$3.23B</td>
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<tr>
<td>Afghanistan Security Forces Fund (ASFF)</td>
<td>$246M</td>
<td>$62M</td>
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<tr>
<td>*2 years appropriation and always 1 year behind in obligation</td>
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<tr>
<td>PCCF</td>
<td>$2.4M</td>
<td>0M</td>
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<tr>
<td>1206 Global Training and Equipment</td>
<td>0</td>
<td>$8.9M</td>
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<tr>
<td>Foreign Military Funding (FMF)</td>
<td>$137.7M</td>
<td>$12M</td>
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Building Partner Capacity

CURRENT FMS
Final FY14: $14.3B
New FY15: $3.3B
Countries: 80
Cases: 990
Value: $82.9B
On Offer: $6.9B

As 1 May 2015

BENEFITS OF SECURITY ASSISTANCE:
• Builds Partner Capacity
• Facilitates Interoperability
• Provides Economies of Scale
• Cultivates Friendships
• Enables Divestiture of Equipment
  - Excess Defense Articles (EDA)

The Strength of our Nation is our Army.
The Strength of our Army is our Soldiers.
The Strength of our Soldiers is our Families.
This is what makes us Army Strong!

GEN Raymond T. Odierno
38th Chief of Staff of the Army

USASAC brings Army Strong to our Allies!
Strength In Cooperation!