SYMPOSIUM & EXPOSITION
AUSA Institute of Land Warfare

LANPAC
SYMPHOSIUM & EXPOSITION
A Professional Development Forum

19-21 MAY 2015
Sheraton Waikiki | Honolulu, HI
EXHIBITOR INFORMATION

The Sheraton Waikiki Hawaii Ballroom can accommodate 12,800 net square feet of display space. Space is allocated in 10’x10’ increments or any combination thereof at the following rates:

$42.00 per square foot for Industry
$19.00 per square foot for Military

EXHIBIT HALL HOURS
Tuesday, 19 May: 0930-1730
Wednesday, 20 May: 0930-1700
Thursday, 21 May: 0930-1200

GENERAL INFORMATION

Eligibility: The 2015 AUSA ILW LANPAC Symposium and Exposition is open to all interested parties, military and civilian government personnel. There is no registration fee for Military/Government personnel.

REGISTRATION RATES

$550.00 – Regular Rate, by 6 May 2015
$650.00 – Onsite Rate, after 6 May 2015

PAYMENT

AUSA accepts checks, American Express, VISA or MasterCard. We do not accept government form 1556 as payment. Please do not send in your registration form without payment – we will be unable to reserve space until payment is received.
ABOUT THE SYMPOSIUM

A world-class international event highlighting the role of land forces in the Indo-Asia-Pacific theater and their contributions to the Joint Force in peace and war.

The Association of the United States Army’s Institute of Land Warfare, with participation from the U.S. Army Pacific and the U.S. Pacific Command presents the 2015 LANPAC Symposium and Exposition.

Be part of the discussion as Industry and the U.S. interagency team examine:

- Information assurance and cyber activities in steady state and contingency operations
- Leveraging science & technology in maintaining joint land force operational readiness
- Contingency preparedness; working with NGOs and academia before and during crises
- Communications interoperability in joint and combined contingency operations
- Partnerships with NGOs
- Humanitarian assistance and disaster response

Immerse yourself in the future— the Indo-Asia-Pacific theater.

Learn perspectives from U.S. military leaders and chiefs of service of countries in the region.

See presentations from key senior leaders within the U.S. interagency team capturing the importance and essence of a whole-of-government approach to ensuring the nation’s security.

Engage with Industry to understand how they are cooperating to meet the needs of the U.S. military within the Indo-Asia-Pacific theater.

This three-day symposium should not be missed.

FACTS AND FIGURES

- U.S. Army Pacific has 80,000 soldiers and 12,000 civilians at installations in the Indo-Asia-Pacific theater supporting U.S. Pacific Command Area of Responsibility (AOR)
- 325,000 military and civilian personnel assigned to U.S. Pacific Command AOR
- Department of Defense civilians and contractors in the Pacific Command AOR number 40,000
- U.S. Pacific Command AOR is nearly half the world’s surface area
- Indo-Asia-Pacific theater home to seven of the world’s ten largest armies
- Indo-Asia-Pacific theater includes over half the world’s population, and two of the world’s three largest economies

INVITED PARTICIPANTS

- Chief of Staff, U.S. Army
- Commander, U.S. Pacific Command
- Commanding General, U.S. Army Pacific
- Commanding General, U.S. Marine Corps Forces, Pacific
- Commander, Special Operations Command, Pacific

NEED MORE?

Participants also include representatives from regional armies, the U.S. State Department, the U.S. Air Force, the U.S. Coast Guard and major land domain stakeholders within the joint community.

Questions? Call AUSA, Industry Affairs: 703.907.2661 or visit www.ausameetings.org/lanpac for more information.

GOVERNMENT PERSONNEL ACCESS THE EXHIBIT HALL FOR FREE.
This world-class international event will leverage the strategic location of Hawaii to bring together government and industry representatives from our allies in the Indo-Asia-Pacific theater, including representatives from:

- Australia
- Bangladesh
- Bhutan
- Brunei
- Cambodia
- Canada
- Chile
- China
- France
- India
- Indonesia
- Japan
- Korea (ROK)
- Laos
- Malaysia
- Maldives
- Mongolia
- Nepal
- New Zealand
- Pakistan
- Papua New Guinea
- Philippines
- Russia
- Singapore
- Sri Lanka
- Thailand
- Timor Leste
- Tonga
- United Kingdom
- United States
- Vanuatu
- Vietnam

Sheraton Waikiki, Honolulu, Hawaii
TENTATIVE EVENT SCHEDULE

MONDAY, 18 MAY 2015

1300 – 1700 REGISTRATION OPEN

TUESDAY, 19 MAY 2015

0700 – 1730 REGISTRATION
0700 – 0800 COFFEE SERVICE
0800 – 0930 GENERAL SESSION
0930 – 1730 EXHIBIT HALL OPEN
0930 – 1000 AM BREAK IN EXHIBIT HALL
0930 – 1000 AUSA TECH TEN
1000 – 1120 GENERAL SESSION
1120 – 1130 AUSA TECH TEN
1130 – 1430 LUNCH BREAK
1430 – 1440 AUSA TECH TEN
1440 – 1600 GENERAL SESSION
1600 – 1700 PM BREAK IN EXHIBIT HALL

WEDNESDAY, 20 MAY 2015

0700 – 1700 REGISTRATION
0700 – 0800 COFFEE SERVICE
0800 – 0930 GENERAL SESSION
0930 – 1700 EXHIBIT HALL OPEN
0930 – 1000 AM BREAK IN EXHIBIT HALL
1000 – 1120 GENERAL SESSION
1120 – 1130 AUSA TECH TEN
1130 – 1430 LUNCH
1430 – 1440 AUSA TECH TEN
1440 – 1600 GENERAL SESSION
1600 – 1700 PM BREAK IN EXHIBIT HALL

THURSDAY, 21 MAY 2015

0700 – 1200 REGISTRATION
0700 – 0800 COFFEE SERVICE
0800 – 0920 GENERAL SESSION
0920 – 0930 AUSA TECH TEN
0930 – 1200 EXHIBIT HALL OPEN
0930 – 1000 AM BREAK IN EXHIBIT HALL
1000 – 1130 GENERAL SESSION
1130 – 1200 CLOSING REMARKS
1200 DEPARTURE
SYMPOSIUM INFORMATION

REFUNDS
Refunds will be made for those registrants who cancel in writing prior to close of business 6 May 2015. No refunds for cancellations after that date.

On-site registration:
Registrations received after close of business 6 May 2015 will not be pre-registered and individuals will need to register on-site.

REGISTRATION HOURS
Monday, 18 May: 1300-1700
Tuesday, 19 May: 0700-1730
Wednesday, 20 May: 0700-1700
Thursday, 21 May: 0700-1200

LODGING
Accommodations have been arranged at the Sheraton Waikiki Hotel at the rate of $225.00 per night plus applicable state and local taxes, currently 4.712% for General Excise tax, as well as 9.25% Transient Accommodation Tax. Limited per diem rate rooms are available at $177.00 plus taxes, military ID is required.

Rooms may be reserved online through the AUSA website, www.ausameetings.org/lanpac or by calling the reservation center at the Sheraton Waikiki at 808-921-4610 and asking for the “2015 LANPAC Symposium.” A deposit equal to one night’s stay is required to hold each individual’s reservation. The deposit will be applied to the first night of the reservation. Cancellations received at least seventy-two (72) hours prior to arrival will receive a refund.


Proceedings: Electronic copies of the briefing charts will be available on-line approximately two weeks after the symposium at www.ausa.org, under “past events.”

RECEIPTS
Receipts for paid attendees will be available on-site at the self-serve kiosk.

INQUIRIES
Questions concerning this symposium should be addressed to the following:
AUSA, Industry Affairs
2425 Wilson Boulevard
Arlington, VA 22201-3326
Phone: (703) 841-4300 Fax: (703) 243-2589

Americans with Disabilities Act (ADA): Registrants with special needs who participate in our symposia will be accommodated to the fullest extent possible. If you need special arrangements, please advise us at the time you register.

Disclaimer: Advertisements, promotions, statements and logos are those of AUSA or other organizations participating in this event. The United States Army neither states nor implies any endorsement, association or recommendation with regard to these organizations.

Please visit www.ausameetings.org/lanpac for the latest information, including updates to the symposium agenda.
**SPONSORSHIP INFORMATION**

AUSA is pleased to offer the following Sponsorships for the 2015 AUSA ILW LANPAC Symposium and Exposition:

**General Session Amenities**
This sponsorship includes signage placed in the general session room acknowledging your company. The sponsor is asked to supply pens and pads/notebooks for attendees, which will be placed at each seat. What better way to reach all conference attendees.

Sponsor Investment: $2,500.00 per day

**Morning Coffee Service (3)**
- Signage provided by AUSA, placed near the food service stations
- Cocktail napkins with your company logo used during the event (supplied by sponsor)
- Recognition during the General Session

Sponsor Investment: $3,000.00 each

**Refreshment Breaks (4)**
There are 3 morning refreshment breaks and 1 afternoon refreshment break during the course of the Symposium, all taking place in the exhibit hall. Sponsorship includes:
- Signage provided by AUSA, placed near the beverage service stations
- Cocktail napkins with your company logo used during the event (supplied by sponsor)
- Recognition during the General Session

Sponsor Investment: $3,000.00 each

**Opening Reception – Tuesday, 19 May**
Three sponsorships available.
This is the premiere social and networking event during the symposium, taking place in the exhibit hall directly after the conclusion of the general session. Sponsorship includes:
- Signage provided by AUSA, placed near the food service stations and bars
- Cocktail napkins with your company logo used during the event (supplied by sponsor)
- Recognition during the General Session

Sponsor Investment: $5,000.00

**Attendee Packet Stuffer**
Symposium participants and Exhibitors receive an attendee packet that contains the final agenda, floor plan and other relevant printed materials. Your printed materials will be included in each attendee packet, and signage will be placed in the Registration area with your logo identifying your company as sponsor of the Attendee Packet. This is an exclusive opportunity.

Sponsor Investment: $3,000.00

All sponsorships are offered on a first-come, first-served basis. Payment must be received prior to the event. See more at: [www.ausameetings.org/lanpac](http://www.ausameetings.org/lanpac)
SPONSORSHIP ORDER FORM
AUSA ILW LANPAC SYMPOSIUM & EXPOSITION

19-21 MAY 2015 / SHERATON WAIKIKI HOTEL / HONOLULU, HI

Company Name: __________________________________________________________________________________________

Contact Name: ___________________________  Booth Number: ___________________________

Address: _________________________________________________________________________________________________

City: __________________________________________  State: _________  Country: ___________  Zip: ____________

Telephone: ______________________________________  Fax: ________________________________________________

Email: ____________________________________________________________________________________________________

Please select from the following sponsorship(s). No credit cards will be charged until sponsorships are confirmed. Sponsorships are limited and available on a first-come, first-served basis.

☐ General Session Amenities
  Sponsor Investment: $2,500.00 per day

☐ Morning Coffee Service (3)
  Sponsor Investment: $3,000.00 each

☐ Refreshment Breaks (4)
  Sponsor Investment: $3,000.00 each

☐ Opening Reception – Tuesday, 19 May
  Sponsor Investment: $5,000.00

☐ Attendee Packet Stuffer
  Sponsor Investment: $3,000.00

Total: __________________________________________

PAYMENT USING CREDIT CARD:

☐ American Express  ☐ MasterCard  ☐ Visa

Card Number: ___________________________  Exp. Date: _____________________________________________

Company Name: __________________________________________________________________________________________

Card Holder’s Name: ___________________________  Signature: _______________________________________________

Billing Address: _____________________________________  City: ___________________________________________

State: ___________________________  Zip: __________________________

Fax to Gaye Hudson at (703) 243-2589 / Mailing Address:
Gaye Hudson / AUSA / 2425 Wilson Blvd / Arlington, VA 22201
APPLICATION AND CONTRACT FOR EXHIBIT SPACE
AT THE AUSA ILW LANPAC SYMPOSIUM & EXPOSITION

19-21 MAY 2015 / SHERATON WAIKIKI HOTEL / HONOLULU, HI

Please read back before signing / Association of the United States Army

Please read back before signing / Please complete this information and send to:
Exhibit Manager, Association of the United States Army, 2425 Wilson Boulevard, Arlington, Virginia 22201.
P: (703) 841-4300, ext: 2678 F: (703) 243-2589.

Company Name: ________________________________________________________________  Date: ______________________________________________

Exhibit Manager: _________________________________________ Telephone ____________________________  Fax: ______________________________

E-mail Address: ______________________________________________________________________________________________________________________

Exhibit Manager’s Mailing Address: _____________________________________________________________________________________________________

City: ___________________________________________________________  State:  _______________  Country:  ______________  Zip:  ________________

Signature of Company’s Exhibit Manager: _______________________________________________________________________________________________

Note: signed contracts are binding and will be the only official means of reserving space. Informal requests, either written or oral, will not be honored. Space is assigned on a first-come, first-served basis. Under no circumstances will exhibitor be permitted to occupy its exhibit space if full payment has not been received.

We have read the exhibit information printed on the reverse side of this application and contract for exhibit space and agree to abide by these and any additional rules deemed necessary by the Association of the United States Army and published after the contract is signed. Contract deadline is 10 April 2015.

Indoor space requested: (failure to list four different choices will result in AUSA making determination)

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<td>Third Choice:</td>
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<td>Fourth Choice:</td>
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</tbody>
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We understand that if requested space is not available, we may be assigned to other space comparable in size. Final space assignment will be noted below when application is accepted. The products or services we plan to display are (failure to state items may delay contract acceptance):
______________________________________________________________________________________________________________________________________
______________________________________________________________________________________________________________________________________
______________________________________________________________________________________________________________________________________

(Use separate sheet of paper if needed)

THIS SPACE FOR AUSA USE ONLY DO NOT WRITE BELOW THIS LINE

Industry Affairs hereby accepts the application and the following space in the exhibit area is assigned:

Contract/Payment Received: ___________________________________________________________________________________________________________

Indoor Booth(s) Assigned: _____________________________________________________________________________________  Cost: __________________

___________ For the purposes of identification ONLY, this single number should be used by you and GES to identify your booth assignment.

Please use this number anytime you refer to your booth.

Total Cost: $___________________

Amount Submitted with Application: $___________________

Amount of Refund: $___________________

Balance Due AUSA: $___________________

Date: _____________________________  Signed: _____________________________

(AUSA’S EXHIBIT MANAGER)
APPLICATION AND CONTRACT FOR EXHIBIT SPACE
AT THE AUSA ILW LANPAC SYMPOSIUM & EXPOSITION

DATES AND HOURS OF EXHIBITS
Tuesday, 19 May 0930-1730
Wednesday, 20 May 0930-1700
Thursday, 21 May 0930-1200

ADMISSION
Admission to the exhibit hall will be limited to AUSA invited guests, including foreign dignitaries, and others who have an identifiable relationship with the United States Army. All visitors will be registered and badged.

BOOTH EQUIPMENT
The price in this agreement includes a booth space with pipe and drape backdrop 8’ in height, pipe and drape divider rails 3’ in height and a standard display sign 44” long bearing the Exhibitor’s firm name and booth number.

ADDITIONAL SERVICES AND SHIPPING AT EXHIBITOR’S EXPENSE
Information regarding shipping instructions; cost of special booth furniture; labor and carpenters; receiving, handling and storage of crates; special electrical connections, lighting fixtures, etc., will be sent to you with our Exhibitor Services Kit approximately 60 days prior to move-in.

INSTALLATION AND DISMANTLING
The installation and dismantling schedule will be included in the Exhibitor Services Kit.

BOOTH SPACE COST
Industry - $42.00 per square foot
Government - $19.00 per square foot

ASSIGNMENT & PAYMENT FOR SPACE
Exhibit space will be allocated by AUSA. It is understood and agreed that no refunds will be made for space cancelled after 10 April 2015. Refunds for space cancelled prior to 10 April 2015 will be contingent upon the resale of this space. Under no circumstances will exhibitor be permitted to occupy its exhibit space if full payment has not been received.

RESALE/SUBLEASING OF EXHIBIT SPACE
Exhibitors may not assign, sublease or otherwise share all or a portion of their exhibit space with any party except a wholly-owned subsidiary, a sister corporation or a company represented by an exhibitor and registered as such with AUSA, without the express written consent of AUSA. This prohibition will be strictly enforced.

LIABILITY
The Association of the United States Army and the Sheraton Waikiki Hotel, their management, and all organizations and individuals who are employed by them in connection with this Exposition will not be responsible to Exhibitor and shall be held harmless by Exhibitor for damage or loss to Exhibitor property, or personal injury during the Exposition Period resulting from the negligence of the Association of the United States Army and the Sheraton Waikiki Hotel, their management, and all organizations and individuals who are employed by them in connection with this Exposition. Furthermore, the Exhibitor agrees to defend and hold harmless the Association of the United States Army and the Sheraton Waikiki Hotel, their management and all organizations and individuals who are employed by them in connection with this Exposition from any liability for damages or loss of property or personal injury resulting from the activities of Exhibitor, regardless of negligence.

AUSA REGULATIONS
1) Complete Show Rules & Regulations will be included in the Exhibitor Services Kit and will be mailed under separate cover.
2) Because of the tight time constraints, logistical problems and local union rules, AUSA has placed the overall supervision of the erection and dismantling of exhibits under Global Experience Specialists (GES), who have been designated the “Official Contractor.” Individual Exhibitors may retain the services of GES at their own expense. Exhibitors desiring to use display contractors other than the designated “Official Contractor” must obtain advance approval from AUSA. A written request must be presented by the Exhibitor to AUSA at least 30 days in advance of the first day of move-in, and must include the name and address of the contractor, the name of the on-site supervisor, a certificate of insurance for the contractor, and a statement signed by the contractor that they will comply with AUSA’s rules and regulations and cooperate with the official contractor, GES - (562) 370-1500. (Los Angeles, CA office).
3) Display firms engaged by Exhibitors must comply fully with all rules and regulations listed by AUSA. Labor utilized by outside contractors must be drawn through GES and/or through the business agent of the appropriate union. It is the responsibility of the Exhibitor to ensure compliance.
4) AUSA reserves the right to relocate booths when in the best interest of the show.

UNION JURISDICTIONS
To assist you in planning for your participation in the exposition, we are certain you will appreciate knowing in advance that union labor may be required for installation and dismantling of your display. If you need additional help or want an outside contractor to supply labor, then you must use union labor.

Stagehands Union — Members of this union claim jurisdiction over all set-up and dismantling of exhibits including signs & carpet. As an Exhibitor, you will be pleased to know that when union labor is required, you may provide full-time company personnel to work along with them.

Tipping — GES requests that exhibitors not tip its employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all GES employees.

NO SALE CLAUSE
To ensure full compliance with IRS rulings, Exhibitor will not make sales, or solicit, or accept orders for any product or service including advertising space, in the exhibit halls or within other facilities of the Exposition.

FIRE REGULATIONS
Federal and Local Fire Laws must be strictly observed. Wiring must comply with fire department and underwriters’ rules. Aisles and fire exits cannot be blocked by exhibits. No decoration of paper, pine boughs, leafy decorations or tree branches are allowed. All muslin, velvet, or any other cloth decoration must stand a flame proof test as prescribed by the fire ordinance of Honolulu County, Hawaii.

AUSA SECURITY MEASURES
The Association of the United States Army will provide watchmen to patrol the exhibit areas during the hours when the exhibits are closed. However, exhibitors are responsible for the security of their own exhibits. Additional security may be arranged for with a security agency, if exhibitor deems it necessary. (Exhibitor will inform AUSA of any such additional security measures.)

CANCELLATION OF SHOW
The performance of this agreement is subject to any circumstance making it illegal or impossible to hold the Exposition, including Acts of God, war, government regulations, disaster, strikes, civil disorder, or curtailment of transportation facilities. The Agreement may be terminated only for any one of the above reasons by written notice from the Association of the United States Army to the Exhibitor. If AUSA must terminate this contract or Exposition (or any part thereof) due to the above mentioned circumstances, AUSA has the sole right to retain such part of the Exhibitor’s rental fee as shall be required to recompense AUSA for expenses incurred up to the time such contingency occurred.
REGISTRATION FORM / AUSA ILW LANPAC SYMPOSIUM & EXPOSITION

19-21 MAY 2015 / SHERATON WAIKIKI HOTEL / HONOLULU, HI
Or register online at www.ausameetings.org/lanpac. Registration cut-off Date: 6 May 2015

Name (including rank): _____________________________________________________________________________________

Badge Name (include rank if desired): __________________________________________________________________________

Organization/Command: ______________________________________________________________________________________

Position/Title: _____________________________________________________________________________________________

Address: _________________________________________________________________________________________________

City: ______________________________________________  State: _________  Country: ___________  Zip: ____________

Telephone: _________________________________________  Fax: ________________________________________________

Email: _____________________________________________  Cell: ________________________________________________

PAYMENT METHOD:
☐ Check Enclosed  ☐ American Express  ☐ Mastercard  ☐ Visa


Regular Rate, by 6 May 2015  ☐ $550.00
Onsite Rate, after 6 May 2015  ☐ $650.00
Government/Military Personnel  ☐ No Charge
Exhibit Hall Day Pass Only  ☐ No Charge  Registration Fee: $___________

GUEST TICKETS (For additional tickets only. Registrant receives one ticket to each event in the registration fee):
Reception, Tuesday, 19 May  $50.00 each x _____________ = $ ________________

Card Number: ______________________________________  Exp. Date: ______________________________________

Card Holder’s Signature: ____________________________________________________________________________________

CANCELLATIONS: Refunds will be made for those registrants who cancel in writing prior to COB 6 May 2015.
Substitutions may be made by faxing the name, title, address and phone number of the replacement, along with the
original registrant’s name, to (703) 243-2589 or by email to kculyba@ausa.org. On-site substitutions will be accepted
with proper documentation. No refunds for cancellations after 6 May 2015.

Americans With Disabilities Act (ADA): Check here ☐ if you need special arrangements.

FAX with credit card number to (703) 243-2589 or mail with check payable to:
Association of the United States Army / ATTN: Industry Affairs Registration / 2425 Wilson Boulevard, Arlington, VA
22201-3326

Registrations received after 6 May 2015 are not guaranteed for pre-registration. Please submit your form early to ensure it will be processed. On-
site registration will be available for those not pre-registered.